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PROFESSIONAL EXPERIENCE

- 2012 – present *Professor of Entrepreneurship and Innovation*
Associate Dean, Finance and Planning (Dec 2013 – Apr 2017)
School of Management, University of Bath (UK)

- 2011 - present *Visiting Professor*
Reykjavik University (Iceland), since 2011
American University in Bulgaria, since 2017

- 2010 – 2012 *Professor of Entrepreneurship*
Director of Doctoral Programmes
Newcastle University Business School (UK)

- 2006 – 2010 *Assistant Professor of Management*
School of Business, University of Connecticut (USA)

- 2004 – 2006 *(Assistant) Professor of Entrepreneurship*
IE Business School, Madrid (Spain)

- 2001 - 2004 *Visiting lecturer*
European Business School, London.
London Business School - The Centre for Scientific Enterprise (CSEL).
London School of Economics, Department of Industrial Relations.

- 1997-2000 *Director of Finance (CFO)*
Budapest Marriott Hotel and Executive Apartments
2 commercial developments: 5-star hotel (362 rooms), serviced
apartments (108 units), 3,000 m² retail space, 3,300 m² office space.
\$30M in annual revenue; 400 employees; 17 direct reports.

EDUCATION

PhD, Entrepreneurship, 2004
London Business School (University of London), UK

MBA, International Management, 1998
Case Western Reserve University, USA and IMC, Hungary

BSc, Business Administration, 1995
Oklahoma City University, USA

RESEARCH

Books

Dimov, D. 2020. *The Entrepreneurial Scholar*. Edward Elgar.

Dimov, D. 2017. *The Reflective Entrepreneur*. Abingdon: Routledge

Refereed Journal Publications

Berglund, H. and Dimov, D. 2023. Visions of futures and futures of visions: Entrepreneurs, artifacts, and worlds. *Journal of Business Venturing Insights*, 20, e00411.

Dimov, D. and Pistrui, J. 2023. Dynamics of entrepreneurial well-being: Insights from computational theory. *Journal of Business Research*, Forthcoming

Dimov, D. and Pistrui, J. 2023. Kinetic thinking styles: A tool for developing entrepreneurial thinking. *Journal of Business Venturing Design*, In press.

Hermann, A.M., Polzn, F., Held, L., and Dimov, D. 2023. Follow the Money: The Funding Acquisition Process of Nascent Ventures. *Entrepreneurship & Regional Development*. Forthcoming.

Lu, J. and Dimov, D. 2023. A system dynamics modelling of entrepreneurship and growth within firms. *Journal of Business Venturing*, 38(3), e106285.

Mansoori, Y. and Dimov, D. 2023. Entrepreneurs as architects: Design (ing) focus in entrepreneurship education. *Entrepreneurship Education and Pedagogy*, Forthcoming.

Munoz, P. and Dimov, D. 2023. Facing the future through entrepreneurship theory: A prospective inquiry framework. *Journal of Business Venturing*, 38(4), e106303.

Aaron Thompson, N., Byrne, O and Dimov, D. 2022. Concepts as mirrors and torches: Rigour and relevance as scholarly performativity. *Entrepreneurship Theory and Practice*, In press.

Almubarak, N. and Dimov, D. 2022. Value adding in venture capital as a mesh of practices. *International Journal of Entrepreneurial Behavior & Research*, 28, 9, 427-447.

Dimov, D., Maula, M. and Romme, A.G.L. 2022. Crafting and assessing design science research for entrepreneurship. *Entrepreneurship Theory and Practice*, In press.

Munoz, P. and Dimov, D. 2022. A translational framework for entrepreneurship research. *Journal of Business Venturing Insights*, 19, e00361

Sergeeva, A., Bhardwaj, A. and Dimov, D. 2022. Mutable reality and unknowable future: Revealing the broader potential of pragmatism. *Academy of Management Review*, In press.

Dimov, D. and Pistrui, J. 2022. Entrepreneurship education as first-person transformation. *Journal of Management Inquiry*, 31(1): 49-53.

Nair, S., Gaim, M., and Dimov, D. 2022. Toward the emergence of entrepreneurial opportunities: Organizing early-phase new-venture creation support systems. *Academy of Management Review*, 47(1): 162-183.

- Dimov, D. 2021. From “opportunity” to opportunity: The design space for entrepreneurial action. *Journal of Business Venturing Design*, 1, 100002.
- Dimov, D., Schaefer, R., and Pistrui, J. 2021. Look who is talking ... and who is listening: Finding an integrative “we” voice in entrepreneurial scholarship. *Entrepreneurship Theory and Practice*, 45(5):1176-1196.
- Kimmit, J. and Dimov, D. 2021. The recursive interplay of capabilities and constraints amongst microfinance entrepreneurs. *International Journal of Entrepreneurial Behavior & Research*, 27(3): 600-628.
- Liuberté, I. and Dimov, D. 2021. “One tiny drop changes everything”: Constructing opportunity with words. *Journal of Business Venturing Insights*, 15, e00242.
- Romme, A.G.L. and Dimov, D. 2021. Mixing oil with water: Framing and theorizing in management research informed by design science. *Designs*, 5, 13.
- Sergeeva, A., Bhardwaj, A. and Dimov, D. 2021. In the heat of the game: Analogical abduction in a pragmatist account of entrepreneurial reasoning. *Journal of Business Venturing*, 36(6): 106158.
- Shepherd, D.A., Wiklund, J., and Dimov, D. 2021. Envisioning entrepreneurship’s future: Introducing me-search and research agendas. *Entrepreneurship Theory and Practice*, 45(5): 955-966.
- Dimov, D. 2020. Opportunities, language, and time. *Academy of Management Perspectives*, 34(3): 333-351.
- Dimov, D. and Pistrui, J. 2020. Recursive and discursive model of and for entrepreneurial action. *European Management Review*, 17(1): 267-277.
- Munoz, P., Kimmit, J., and Dimov, D. 2020. Packs, troops and herds: Prosocial cooperatives and innovation in the new normal. *Journal of Management Studies*, 57(3): 470-504.
- Xia, T. & Dimov, D. 2019. Alliances and survival of new biopharmaceutical ventures in the wake of the global financial crisis. *Journal of Small Business Management*, 57(2): 362-385.
- Berglund, H., Dimov, D., and Wennberg, K. 2018. Beyond bridging rigor and relevance: The three-body problem in entrepreneurship. *Journal of Business Venturing Insights*, 9: 87-91.
- Lerner, D.A., Hunt, R.A., and Dimov, D. 2018. Action! Moving beyond the intendedly rational logics of entrepreneurship. *Journal of Business Venturing*, 33(1): 52-69.
- Dimov, D. 2017. Towards a qualitative understanding of human capital in entrepreneurship research. *International Journal of Entrepreneurial Behavior & Research*, 23(2): 210-227.
- Emami, A. and Dimov, D. 2017. Degree of innovation and the entrepreneurs’ intention to create value: A comparative study of experienced and novice entrepreneurs. *Eurasian Business Review*, 7(2): 161-182.
- Crawford, G.C., Dimov, D. and McKelvey, B. 2016. Realism, Empiricism, and Fetishism in the Study of Entrepreneurship. *Journal of Management Inquiry*, 25(2): 168-170.

- De Clercq, D., Dimov, D. and Belausteguigoitia, I. 2016. Perceptions of Adverse Work Conditions and Innovative Behavior: The Buffering Roles of Relational Resources. *Entrepreneurship Theory and Practice*, 40(3): 515–542
- Kimmit, J., Scarlata, M. & Dimov, D. 2016. An empirical investigation of the interplay between microcredit, institutional context, and entrepreneurial capabilities, *Venture Capital*, 18(3): 257-276.
- Wiklund, J., Patzelt, H. & Dimov, D. 2016. Entrepreneurship and psychological disorders: how ADHD can be productively harnessed. *Journal of Business Venturing Insights*, 6: 14-20.
- De Clercq, D., Thongpapanl, N. and Dimov, D. 2015. Structural and Relational Influences on the Role of Reward Interdependence in Product Innovation. *R&D Management*, 45(5): 527-548.
- De Clercq D., Dimov, D., & Thongpapanl, N. 2015. Structural and Relational Interdependence and Entrepreneurial Orientation in SMEs: The Mediating Role of Internal Knowledge Sharing. *International Small Business Journal*, 33(5):514-536.
- Grégoire, DA, Cornelissen, J, Dimov, D & Van Burg, E. 2015, The mind in the middle: taking stock of affect and cognition research in entrepreneurship. *International Journal of Management Reviews*, 17(2): 125-142.
- Munoz, P. and Dimov, D. 2015. The call of the whole in understanding the development of sustainable ventures. *Journal of Business Venturing*, 30(4): 632-654.
- Piperopoulos, P. and Dimov, D. 2015. Burst bubbles or build steam? Entrepreneurship education, entrepreneurial self-efficacy, and entrepreneurial intentions. *Journal of Small Business Management*, 53(4): 970-985.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2014. Contextual ambidexterity in SMEs: The roles of internal and external rivalry. *Small Business Economics*, 42(1): 191-205.
- McMullen, J.S. and Dimov, D. 2013. Time and the entrepreneurial journey: The problems and promise of studying entrepreneurship as a process. *Journal of Management Studies*, 50(8): 1481-1512.
- De Clercq, D., Dimov, D., and Thongpapanl, N. 2013. Organizational Social Capital, Formalization, and Internal Knowledge Sharing in Entrepreneurial Orientation Formation. *Entrepreneurship Theory and Practice*, 37(3): 505-537.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2013. Getting more from cross-functional fairness for product innovativeness: Contingency effects of internal resource and conflict management. *Journal of Product Innovation Management*, 30(1): 56-69.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2013. Shedding new light on the relationship between contextual ambidexterity and firm performance: An investigation of internal contingencies. *Technovation*, 33(4-5): 119-132.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2012. An investigation of the performance consequences of alignment and adaptability: contingent effects of decision autonomy and shared responsibility. *R&D Management*, 42(1): 14-30.
- Dimov, D., Martin de Holan, P., and Milanov, H. 2012. Learning patterns in venture capital investing in new industries. *Industrial and Corporate Change*, 21(6): 1389-1426.

- De Clercq, D., Thongpapanl, N., and Dimov, D. 2011. The Moderating Role of Organizational Context on the Relationship between Innovation and Firm Performance. *IEEE Transactions on Engineering Management*, 58(3): 431-444.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2011. A closer look at cross-functional collaboration and product innovativeness: Contingency effects of structural and relational context. *Journal of Product Innovation Management*, 28(5): 680-699.
- Dimov, D. 2011. Grappling with the unbearable elusiveness of entrepreneurial opportunities. *Entrepreneurship Theory and Practice*. 35(1): 57-81.
- De Clercq, D., Dimov, D., and Thongpapanl, T. 2010. The moderating impact of internal social exchange processes on the entrepreneurial orientation-performance relationship. *Journal of Business Venturing*, 25(1): 87-103.
- Dimov, D. 2010. Nascent entrepreneurs and venture emergence: Opportunity confidence, human capital, and early planning. *Journal of Management Studies*, 47(6): 1123-1153.
- Dimov, D. and Gedajlovic, E. 2010. A property rights perspective on venture capital investment decisions. *Journal of Management Studies*, 47(7): 1248-1271.
- Dimov, D. and Martin de Holan, P. 2010. Firm experience and market entry by venture capital firms (1962-2004). *Journal of Management Studies*, 47(1): 130-161.
- Dimov, D. and Milanov, H. 2010. The interplay of need and opportunity in venture capital syndication. *Journal of Business Venturing*, 25(4): 331-348.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2009. When good conflicts gets better and bad conflict becomes worse: The role of social capital in the conflict-innovation relationship. *Journal of the Academy of Marketing Science*, 37: 283-297.
- De Clercq, D. and Dimov, D. 2008. Internal knowledge development and external knowledge access in venture capital investment performance. *Journal of Management Studies*, 45: 585-612.
- Dimov, D. and Murray, G.C. 2008. Determinants of the incidence and scale of seed capital investments by venture capital firms. *Small Business Economics*, 30: 127-152.
- Dimov, D. 2007. From opportunity insight to opportunity intention: The importance of person-situation learning match. *Entrepreneurship Theory & Practice*, 31(4): 561-583.
- Dimov, D. 2007. Beyond the single person, single insight attribution in understanding entrepreneurial opportunities. *Entrepreneurship Theory & Practice*, 31(5): 713-731.
- Dimov, D., Shepherd, D.A., and Sutcliffe, K.M. 2007. Requisite expertise, firm reputation, and status in venture capital investment allocation decisions. *Journal of Business Venturing*, 22: 481-502.
- Dimov, D. and De Clercq, D. 2006. Venture capital investment strategy and portfolio failure rate: A longitudinal study. *Entrepreneurship Theory & Practice*, 30(2): 207-223.
- Dimov, D. and Shepherd, D.A. 2005. Human capital theory and venture capital firms: Exploring 'home runs' and 'strike outs', *Journal of Business Venturing*, 20: 1-21.

De Clercq, D. and Dimov, D. 2004. Explaining venture capital firms' syndication behavior: A longitudinal study. *Venture Capital: An International Journal of Entrepreneurial Finance*, 6(4): 243-256.

Book Chapters and Edited Books

Sigurdarson, H.T. and Dimov, D. 2022. Entrepreneurship as practice and problem. In N.A. Thompson, O. Byrne, A. Jenkins, and B. T. Teague (Eds.). *Research Handbook of Entrepreneurship as Practice*, 78-90. Edward Elgar.

Dimov, D. 2020. Entrepreneurial process: Mapping a multiplicity of conversations. In W.B. Gartner and B. T. Teague (Eds.). *Research Handbook of Entrepreneurial Behaviour, Practice, and Process*, 56-80. Edward Elgar.

Dimov, D. 2018. Uncertainty under entrepreneurship. In A. Fayolle, S. Ramoglou, M. Karatas-Özkan, M. and S. Nicolopoulou (Eds.), *Philosophical Reflexivity in Entrepreneurship: Understanding, challenging, advancing and synthesizing worldviews in entrepreneurship research*, 184-196. Abingdon: Routledge.

Gaglio, C.M. and Dimov, D. 2018. Opportunity identification redux. In A.C. Corbett and J.A. Katz (Eds.) *Advances in Entrepreneurship, Firm Emergence and Growth: Reflections and Extensions on Key Papers of the First Twenty-Five Years of Advances*, Volume 20, 49–69. Emerald Press.

Dimov, D. 2017. Finding myself staring at the future. In D.B. Audretsch and E.E. Lehmann (Eds.). *The Routledge Companion to the Makers of Modern Entrepreneurship*, 91-100. Abingdon: Routledge.

Dimov, D. 2016. Towards a design science of entrepreneurship. In A.C. Corbett and J.A. Katz (Eds.) *Advances in Entrepreneurship, Firm Emergence and Growth: Models of Start-up Thinking and Action*. Volume 18, 1-31. Emerald Press.

Munoz, P. and Dimov, D. 2016. Moral intensity as catalyst for opportunities for sustainable development. In G. Markman, A. Guerber, & W-T Su (eds.). *The World Scientific References on Entrepreneurship, Volume 3: Sustainability, Ethics, and Entrepreneurship*, 225-247. New Jersey: World Scientific.

Dimov, D. 2014. Do European scholars have specific problems to get published in Anglo-Saxon journals? In A. Fayolle and M. Wright (eds). *How to Get Published in the Best Entrepreneurship Journals*, 153-166. Cheltenham, UK: Edward Elgar.

Dimov, D. 2012. Entrepreneurial opportunities. *Enterprise and Small Business: Principles, Practice, and Policy, 3rd Edition* (Eds.: Carter, S. and Jones-Evans, D.). Pearson Education, Harlow, UK: 120-134.

De Clercq, D. and Dimov, D. 2012. Venture Capital Firms: A Human Capital Perspective. *The Handbook of Research on Venture Capital*, Volume 2 (Eds.: Landstrom, H. and Mason, C.), Edward Elgar Publishing, Cheltenham, UK: 101-123.

De Clercq, D. and Dimov, D. 2010. Doing it not alone: Antecedents, dynamics, and outcomes of venture capital syndication. *Companion to Venture Capital*, Wiley, New York City: 221-242.

- Murray, G.C. and Dimov, D. 2007. Through a glass darkly: New perspectives on the equity gap. In Tom Schamp (ed.), *Entrepreneurship and the Financial Community: Starting Up and Growing New Business* (pp. 161-174). London: Edward Elgar.
- Dimov, D. 2006. Idea generation from a creativity perspective. In A. Zacharakis and S. Spinelli, Jr. (Eds.), *Entrepreneurship: The Engine of Growth, Volume 2: Process*. Portsmouth, NH: Greenwood Publishing Group.
- Wiklund, J., Dimov, D., Katz, J.A., and Shepherd, D.A. (Eds.). 2006. Entrepreneurship: Frameworks and empirical investigations by from forthcoming leaders of European research. *Advances in Entrepreneurship, Firm Emergence, and Growth, Volume 9*. Amsterdam: Elsevier.
- Dimov, D. 2004. The individuality of opportunity identification: A critical review and extension, In J. Butler (Ed.) *Research in Entrepreneurship and Management, Vol. 4: Opportunity identification and entrepreneurial behavior*: 135-161. Greenwich, CT: Information Age Publishing.

Conference Proceedings

- Xia, T., & Dimov, D. 2013. New venture survival: External shocks, exploration and exploitation alliances. *Academy of Management Best Paper Proceedings*.
- Dimov, D. and Gras, D. 2010. The emergence and evolution of an opportunity: A historical analysis. *Frontiers of Entrepreneurship Research*. Babson Park, MA: Babson College.
- De Clercq, D., Thongpapanl, N., and Dimov, D. 2008. Unpacking innovation: Toward a better understanding of the challenges of R&D – marketing collaboration. *Academy of Management Best Paper Proceedings*.
- Dimov, D. and Milanov, H. 2007. Different faces of uncertainty: The syndication of VC investments in new industries. *Frontiers of Entrepreneurship Research*. Babson Park, MA: Babson College.
- Milanov, H., Dimov, D., and Shepherd, D.A. 2006. Diversification of investments: Examining venture capital firms' bundles of social network resources. *Frontiers of Entrepreneurship Research*. Wellesley, MA: Babson College.
- Dimov, D. and Martin de Holan, P. 2005. Venture capital firm knowledge and technology boom-and-bust cycles. *Frontiers of Entrepreneurship Research*. Wellesley, MA: Babson College.
- DeClercq, D. and Dimov, D. 2003. A knowledge-based view of venture capital firms' portfolio investment strategy and syndication. *Frontiers of Entrepreneurship Research*. Wellesley, MA: Babson College.
- Dimov, D.P. 2003. The nexus of individual and opportunity: Opportunity recognition as a learning process. *Frontiers of Entrepreneurship Research*. Wellesley, MA: Babson College.

PHD SUPERVISION / EXAMINATION

Current Students

Xinrui Liu (University of Bath) – international experience and speed of entry. Viva passed; pending minor corrections.

Oscar de Mello (University of Bath, DBA) – university-industry collaboration. Expected completion: Sep 2024.

Vincent Mertens (University of Bath, DBA) – business school agility in the 4th Industrial Revolution. Expected completion: Sep 2024.

Carl Seaquist (University of Bath, DBA) – financial structure of universities. Expected completion: Sep 2024.

Gups Jagpal (University of Bath, DBA) – entrepreneurial universities. Expected completion: Sep 2026.

Jeroen Koelen (Delft University of Technology) – on design in new ventures. Expected completion: Sep 2025.

Wendy Zhu (University of Bath) – diversity and risk taking. Expected completion: Sep 2025.

Past Students

Robert Pearce (University of Bath, 2022) – Japanese “social milieu” and entrepreneurship.

Athanasia Lampraki (University of Bath, 2021) – inter-organisational knowledge transfer.

Alisha Tuladhar (University of Bath, 2021) – circular economy business models.

Riccardo Nucci (University of Bath, 2021) – vicarious learning from entrepreneurial role models.

Norah Alshaikhmubarak (University of Bath, 2021) – a practice theory perspective of venture capitalist value adding.

Jinfeng Lu (University of Bath, 2020) - systems dynamics modeling of entrepreneurial orientation and growth

Irina Liuberte (ISM Vilnius, 2019) - knowledge sharing and secrecy in inter-firm cooperation

Ivan Rodriguez (University of Bath, 2019) – power-law patterns and agent-based simulation of entrepreneurial outcomes.

Johannes Warther (University of Bath, 2018) – institutional entrepreneurship

Jonathan Kimmitt (Newcastle University, 2015) – entrepreneurial processes of micro-credit entrepreneurs in Ghana

Pablo Munoz (Newcastle University, 2014) – sustainable entrepreneurship

Muhammad Hassan (Newcastle University, 2015) – corporate governance in Pakistani firms

Fei Qin (Newcastle University, 2014) – returnee entrepreneurs and knowledge creation in China

External examiner / Committee member

Eva Vazquez (IE Business School), 2023

Ksenia Djuricic (University of Strasbourg / University of Turku), 2022

Sumaya Hashim (Jonkoping International Business School), 2021

Anastasia Sergeeva (IESE), 2020

Aaron Jensen (Strathclyde University), 2020

Mohammad Saiful Islam (London Metropolitan University), 2019

Udogu James Anya (Birmingham City University), 2019

Yingzhu Fu (IE Business School), 2018

Roxana Turturea (Rotterdam School of Management), 2018

Karin Wigger (Nord University), 2018

Madis Talmar (Aalto University, Eindhoven University of Technology), 2018
Nina Hashem (Cass Business School), 2017
Yashar Mansoori (Chalmers University of Technology), 2017
Silvia Stroe (Hanken School of Economics), 2017
John Stayton (Grenoble Ecole de Management), 2017
Pepijn van Neerijnen (Rotterdam School of Management), 2015
Gabriella Cacciotti (Warwick Business School), 2015
Yuval Engel (Vrije Universiteit Amsterdam), 2015
Christopoher Nailer (Australian National University), 2014
Agne Paliokaite (ISM, Vilnius), 2013
Olga Kalinowska (Exeter University), 2013
David Gras (Syracuse University), 2013
Magdalena Markowska (Jonkoping International Business School), 2011

TEACHING

Programme, Course and Curriculum Designs

MSc in Entrepreneurship Management and Innovation (University of Bath, online). This is a fully online programme, delivered asynchronously one unit at a time over 2.5 years. The taught component consists of twelve modules that build a holistic understanding of business and management, overlaid by core entrepreneurship knowledge and processes, as well as the broader context of innovation and society

MSc in Entrepreneurship and Management (University of Bath). It consists of five modules that introduce the basics of management and five modules that lay over the fundamentals of entrepreneurship. The program is completed by a summer-long project that focuses on business model design.

Entrepreneurship undergraduate concentration at University of Connecticut. It consists of three core courses focusing on introduction of entrepreneurship in various contexts, the nature and development of entrepreneurial opportunities, and the management and growth of new ventures.

Opportunity generation, assessment, and promotion (University of Connecticut). Undergraduate course intended as an experiential and conceptual engagement with the process of generating, assessing, and developing entrepreneurial opportunities.

Entrepreneurship (IE Business School). A core MBA course that serves as an anchor for the IE Business School's reputation for entrepreneurship teaching. The course consists of three parts: development of entrepreneurial opportunities, management of new ventures, and preparation of a business plan.

Training manual for "Promoting an Enabling Environment for Efficient Financial Intermediation in Support of Innovative Development". Prepared for the United Nations Economic Commission for Europe. It consists of six modules focusing on the nature of innovative enterprises, the landscape and process of early-stage financing, the major financial intermediaries, financial markets, and the nature and design of public policy programs.

Courses Taught

University of Bath
Entrepreneurial Mindset (Executive MBA)
Entrepreneurship in Action (MBA, Executive MBA)

Fundamentals of entrepreneurship (MSc)
Entrepreneurial acceleration (MSc)
Opportunity generation, assessment, and development (MSc)
Entrepreneurial finance (MSc)
Research methods for business model design (MSc)

Reykjavik University
Venture Capital (MSc)
Entrepreneurial finance (MSc)

American University of Bulgaria
Entrepreneurship (Executive MBA)

IAE Business School (Argentina)
Integral entrepreneurship (Executive MBA)

Moscow School of Management Skolkovo
Entrepreneurship (Executive MBA)
Practicum Global Shift (Executive Education)

Newcastle University
International entrepreneurship (MBA)
Business innovation (Executive MBA)

University of Connecticut
Opportunity generation, assessment, and promotion (UG)
Venture planning, management, and growth (UG)
Risks and rewards of entrepreneurship (UG)

IE Business School
Entrepreneurship (MBA).
Entrepreneurial finance (MBA).
Early-stage finance (MBA).
Developing competitive business plans (Executive Education)
Opportunity generation, assessment and development (Executive Education).

SERVICE AND CONSULTING ACTIVITIES

Associate / Action Editor: *Entrepreneurship Theory and Practice* (2023 – present)

Founding Editor-in-Chief: *Journal of Business Venturing Insights* (2014 – 2021)

Special issue Guest Editor: *Entrepreneurship Theory and Practice* (2019/20).

Associate / Field Editor: *Journal of Business Venturing* (2011 – 2015); *Small Business Economics* (2009-2011)

Elected Officer: Representative at Large, Entrepreneurship Division Academy of Management (2011-2014)

Chair, Research Committee, Entrepreneurship Division Academy of Management (2014-2016)

Editorial Board member: Journal of Management Studies; Journal of Business Venturing; Entrepreneurship Theory and Practice; International Small Business Journal; Babson College Entrepreneurship Research Conference

Ad hoc reviewer: Academy of Management Journal, Strategic Management Journal, Strategic Entrepreneurship Journal, Journal of International Business Studies, Organizational Research Methods, Organization Studies

Consulting reports prepared for the United Nations Economic Commission for Europe:

Promoting an Enabling Environment for Efficient Financial Intermediation in Support of Innovative Development (Training manual, 2009)

Policy Options and Instruments for Financing Innovation: A Practical Guide to Early-Stage Financing (2008).

Financing Innovative Development: Comparative Review of the Experiences of UNECE Countries in Early-Stage Financing (2007).

SCHOLARSHIPS, AWARDS, AND GRANTS

- 2022 Management knowledge transfer partnership (MKTP) with STL Tech.
- 2020 Knowledge transfer partnership (KTP) with CheckRisk Management Services
- 2018 Advanced Engineering and Digital Innovation Business Acceleration Hub. European Regional Development Fund.
- 2017 Sustainable Technologies Business Acceleration Hub. European Regional Development Fund.
- 2017 Social Enterprise & Innovation Program (£1.8m). European Regional Development Fund.
- 2017 Best Paper Award, Academy of Management, Entrepreneurship Division
- 2016 EPSRC Institutional Allocation (£50k). University of Bath.
- 2013 Best reviewer award, Journal of Management Studies
- 2010 Karen Legge Prize, Journal of Management Studies; in recognition of exceptional contribution by an early career academic
- 2010 "A fuzzy set approach to understanding opportunity intention as a configuration of individual and contextual factors". (\$10k). Connecticut Center for Entrepreneurship and Innovation (CCEI).
- 2009 "Developing and testing a formative construct of human capital in new venture emergence and survival". (\$10k). Connecticut Center for Entrepreneurship and Innovation (CCEI).
- 2008 "Stimulating innovation through cross-functional collaboration". Research grant by Social Sciences and Humanities Research Council of Canada (collaborator; with D. De Clercq and N. Thongpapanl)
- 2008 Outstanding Reviewer Award, Journal of Business Venturing
- 2008 Above and Beyond the Call of Duty Award, AOM OMT Division
- 2006 Outstanding Reviewer Award, Journal of Business Venturing
- 2006 Honorable Mention, Best Reviewer Award, AOM Entrepreneurship Division.
- 2005 NFIB Best Dissertation Award, AOM Entrepreneurship Division.
- 2004 European Best Paper Award (2nd place), Gate2Growth Specialized Research Workshop, IESE, 12 November 2004.
- 2004 Taylor & Francis Publishers Award for Best Paper on Venture Capital, Babson-Kauffman Entrepreneurship Research Conference, Babson College.
- 2004 Best Reviewer Award, AOM Entrepreneurship Division.
- 2003 Honorable Mention, Best Reviewer Award, AOM Entrepreneurship Division.
- 2000 Huntsworth Scholar, London Business School.

- 1996 Full "George Soros" scholarship, Case Western Reserve University and IMC (Hungary).
- 1995 Magna Cum Laude, Oklahoma City University
- 1995 Rotary International Club award for outstanding senior international student.
- 1993 Full academic scholarship, Oklahoma City University.

INVITED PRESENTATIONS / KEYNOTES / MEDIA INTERVIEWS

- 2023 Keynote, Entreconf
- 2023 Keynote, AEI annual conference, France
- 2022 Keynote, Entreconf
- 2021 Keynote, EDHE Lekgotla conference, South Africa
- 2021 Keynote, USAF HE Conference, South Africa
- 2021 Keynote, AEI annual conference, France
- 2021 Keynote, Bath Royal Literary and Scientific Institution
- 2021 Seminar, Strathclyde University
- 2021 Keynote, Entreconf
- 2021 Seminar, TU Delft
- 2020 Keynote, Bristol Business Forum
- 2020 Keynote, G-Tech annual conference, Germany
- 2020 Keynote, Bath Business Forum
- 2020 Keynote, Bath Royal Literary and Scientific Institution
- 2019 Keynote, Go Global conference, Bulgaria
- 2019 Debate participant, DRUID conference, Copenhagen
- 2019 Seminar, Lancaster University Management School
- 2019 Paper development seminar, University of Seville
- 2018 Seminar, IE Business School
- 2018 EMR Best paper award, Cognitive Perspective in Entrepreneurship conference, IPAG Business School, Paris.
- 2018 Keynote, ESU 2018 Doctoral Consortium, Lodz, Poland
- 2017 Seminar, Sofia Business School
- 2017 Keynote, Entrepreneurship and Innovation conference, Loughborough Univ. London
- 2017 Seminar, Hanken School of Economics
- 2017 Keynote, Coface 5th Country Risk Conference, Bulgaria
- 2017 Interview, Bloomberg Bulgaria
- 2017 Keynote, EFMD 2017 Entrepreneurship Education Conference
- 2017 Panel, EAP workshop, University College Dublin
- 2016 Keynote, APInno Conference, Bulgaria
- 2016 Keynote, DocNet, University of St. Gallen
- 2016 Seminar, Chalmers University of Technology
- 2016 Interview, Bloomberg Bulgaria
- 2016 Keynote, Investor Day, Bulgaria
- 2016 Keynote, Finance Day, Iceland
- 2016 Seminar, University of Catania
- 2016 Keynote, Business Showcase Southwest
- 2016 Seminar, Cass Business School
- 2016 Seminar, Rotterdam School of Management
- 2016 Seminar, Cardiff Business School
- 2016 Seminar, Southampton University
- 2015 Keynote, Nestle Innovation Acceleration Team, London
- 2015 Keynote, Scottish Entrepreneurship Research Seminar, Strathclyde University
- 2015 Keynote, ERC Conference, Birmingham, UK
- 2014 PhD Seminar, DTU, Copenhagen, Denmark
- 2013 PhD Seminar, ISM, Vilnius
- 2013 Seminar, VU Amsterdam

- 2013 Keynote, ESADE, Barcelona
- 2013 Seminar, SEI Doctoral Consortium, EPFL
- 2013 Workshop, ISM Vilnius
- 2013 Keynote, EDAMBA conference, Grenoble Ecole de Management
- 2012 Keynote, ISBE Research Workshop
- 2012 Seminar, EPFL
- 2012 Facilitator, Oikos Young Scholars Entrepreneurship Academy

OTHER INFORMATION

Language proficiency: English (fluent), Russian (fluent), Spanish (fluent), German (proficient), Hungarian (proficient), Bulgarian (native)